

203-011075-031

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FEDERAL MARITIME
COMMISSION
OFFICE OF THE SECRETARY

CENTRAL AMERICA DISCUSSION AGREEMENT

FMC Agreement No. 203-011075-031

A Cooperative Working Agreement
(As Defined in 46 C.F.R. 572.104 (H))

Date of Last Republication: June 23, 1995

Expiration Date: None



Central America Discussion Agreement
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ARTICLE 1: FULL NAME OF THE AGREEMENT

The full name of the Agreement is the Central America Discussion Agreement (the "Agreement").

ARTICLE 2: PURPOSE OF THE AGREEMENT

The purpose of the Agreement is through authorization of discussion, consultation and development of consensus to foster commerce, service and stability in the trade while maintaining the parties freedom of competitive action.

ARTICLE 3: PARTIES TO THE AGREEMENT

The parties to the Agreement are:

Association Parties

LATIN AMERICAN SHIPPING SERVICE ASSOCIATION
(Central America Trade Area) and its Member Lines
6565 Taft Street - Suite 201
Hollywood, FL 33024

Independent Carrier Parties

NORDANA LINE, INC.
Suite 1000
Houston, Texas 77008

GREAT WHITE FLEET, LTD.
250 East Fifth Street
Cincinnati, OH 45202

CONCORDE SHIPPING, INC.
929 Bienville Street
New Orleans, Louisiana 70112

THOMPSON SHIPPING CO., LTD.
Box 188, Georgetown
Grand Cayman, B.W.I.

GLOBAL REEFER CARRIERS LTD.
d/b/a NETWORK SHIPPING LTD.
800 Douglas Entrance
Building B, Suite 140
Coral Gables, FL 33134

DOLE FRESH FRUIT
P.O. Box 1689
Gulfport, Mississippi 39505

TRANSPORTES NAVIEROS ECUATORIANOS
Edificio Citibank
Avenida 9 de Octubre Chile
Guayaquil, Ecuador

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SIGNATURE PAGE

IN WITNESS WHEREOF, the parties listed below have caused, this 20th day of July, 1995, the foregoing Agreement to be executed on their behalf by their respective duly authorized officer or agent.

ASSOCIATION PARTY

Party: LATIN AMERICAN SHIPPING SERVICE ASSOCIATION
(Central America Trade Area)

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

INDEPENDENT CARRIER PARTIES

Party: NORDANA LINE, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: CONCORDE SHIPPING INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: GLOBAL REEFER CARRIERS LTD.
D/B/A NETWORK SHIPPING LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: TRANSPORTES NAVIEROS ECUATORIANO

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

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Party: GREAT WHITE FLEET, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: THOMPSON SHIPPING CO., LTD.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: DOLE FRESH FRUIT

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: MERIDIAN SHIPPING, INC.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact

Party: NAVIEROS INTERAMERICANOS, S.A.

By: Nathan J. Bayer

Name: Nathan J. Bayer Title: Attorney in Fact